New Methods in Wine Production



by Brian Smith Vinovation, Inc.

July 15, 2008 - The Napa Valley Marriott

Take home messages:

- Get a DSP
- De-alc for flavor, not taxes
- Skill at the winery repays 10x in the market
- Use UF to make the most of your goodies
- Tartrate stabilize with electricity

Re-discoveries now guiding enology:

Wine is capable of macromolecular structure, which enhances wine's soulful "single voice."

➢Post-fermentation treatment strongly influences structure.

≻Texture derives from the wine's structural nature.

≻Structure influences aromatic expression.

≻Filtration and stabilization rob structure.

Membranes in Winemaking

- Optimize maturity
- Planöratinanagement to enhance structure and eliminate waste
- Ethibeotoalfagbiliextraction
- Energy savings
- Effluent-free wineries
- Promote Organic Wine Production

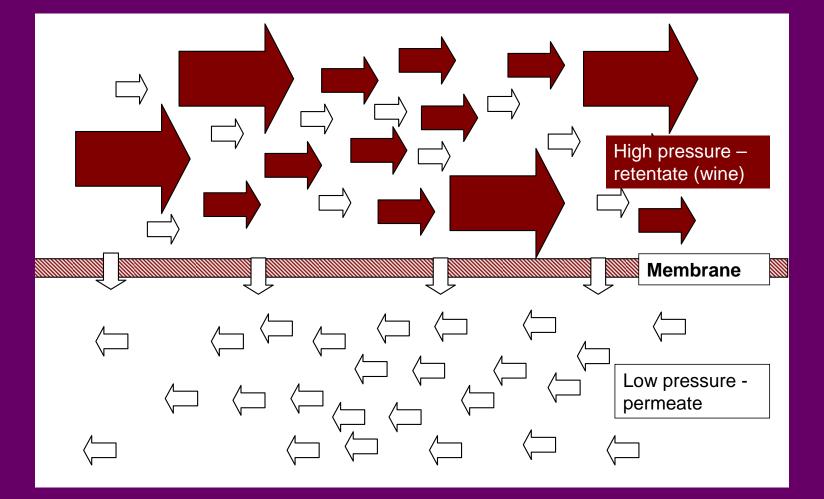
What is Reverse Osmosis?



"Liquid-phase pressure-driven separation applied in this proof transmembrane pressure causes smemorane" movement of solvent against its osmotic pressure difference."

> IUPAC Recommendations 1996

Reverse osmosis:



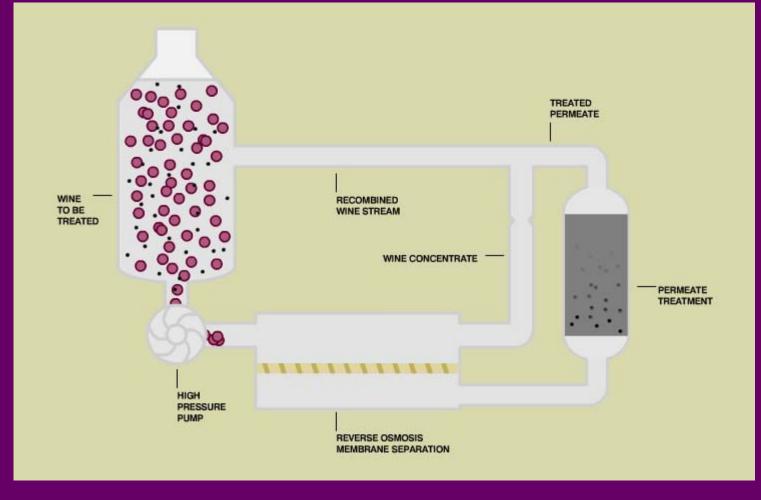
Mem-S-T-A-R

• Membrane

Treatment And

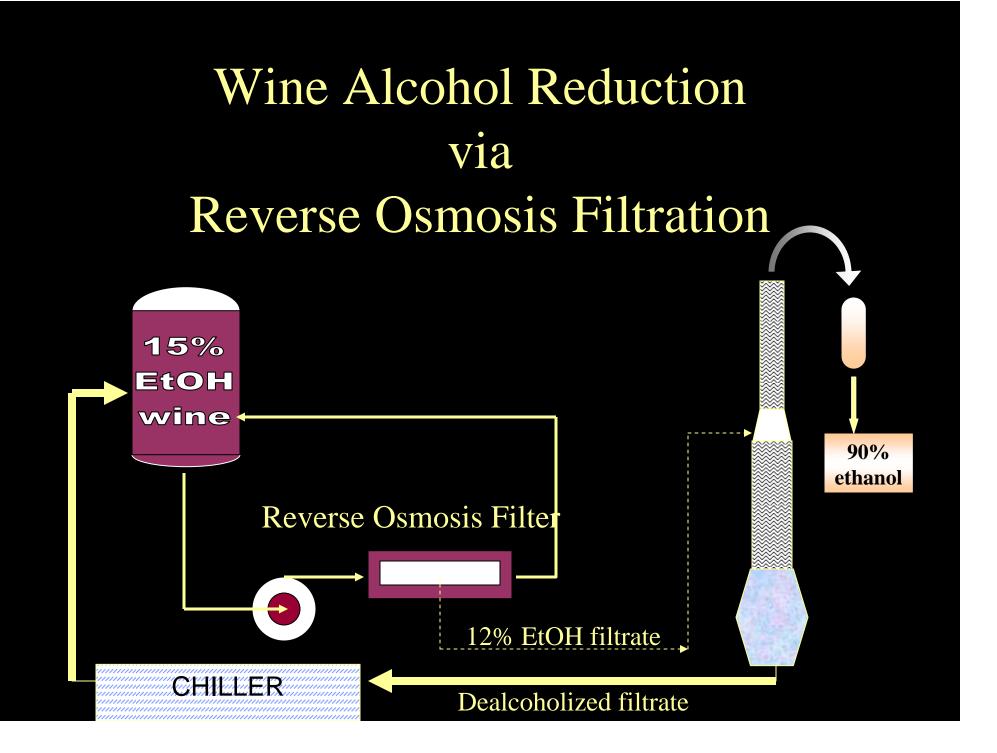
• Separation

• Recombination



Optimizing Maturity

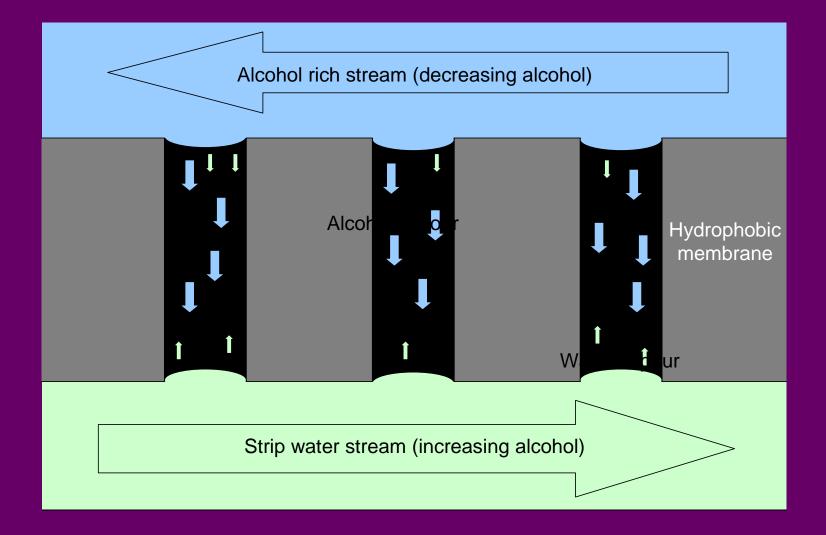
Grape Quality is independent of Brix !



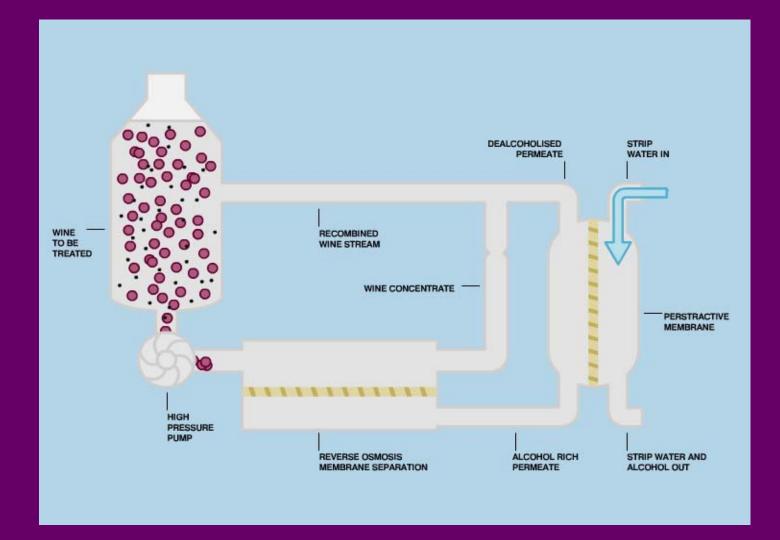
Alcohol Reduction in an ideal world:

- Wine processed entirely on-site
- No dilution or degradation of wine quality
- Minimum volume losses
- Easy 'sweet spot' determination
- Works on large or small lots
- No on-site distillation
- Simple compliance requirements.
- Preserves "Estate Bottled" designation

Osmotic Transport



Alcohol Adjustment



Memstar AA4-08



MemSTAR System for Alcohol Adjustment

- 1. Create RO permeate containing alcohol.
- 2. Strip alcohol using osmotic distillation from permeate into tap water.
- 3. Recombine de-alcoholized permeate into wine.
- 4. Stripping liquid trucked away.

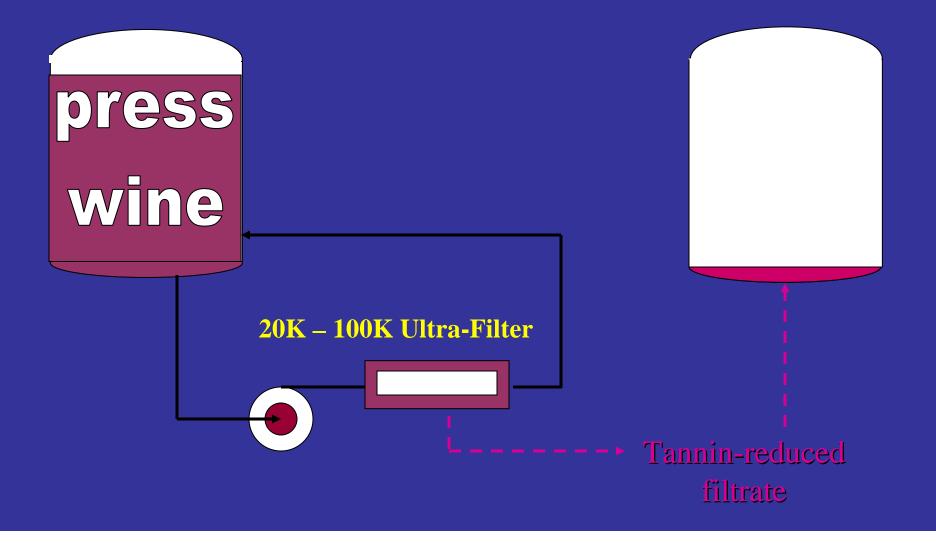
Which red wine technique are we using?

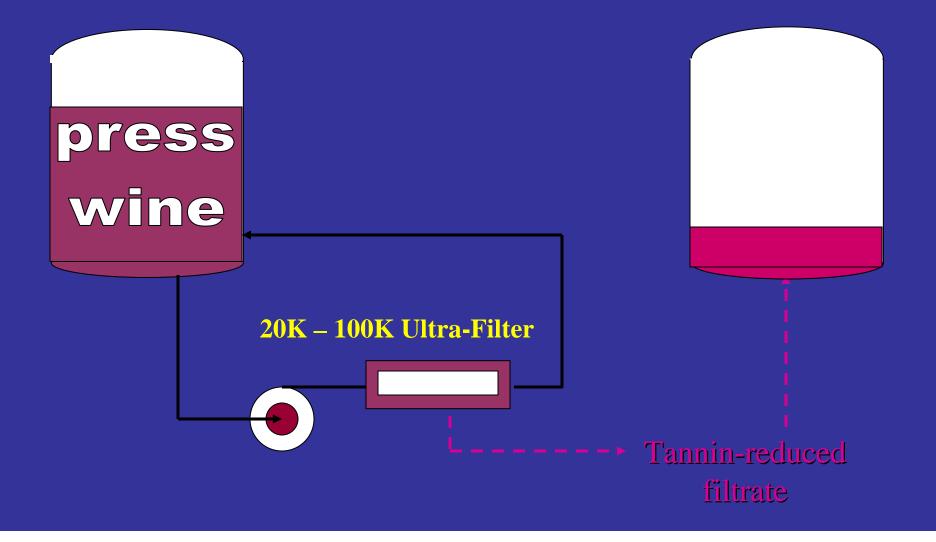
- 1. Australian winning formula: "makes itself"
 - rich and generous
 - broad flavor expression
 - "Friendly" style (drink now)
- 2. Classic French winning formula: "élevage"
 - distinctive and visceral
 - profound, deep flavor expression
 - "Reserve" style (improves with age)

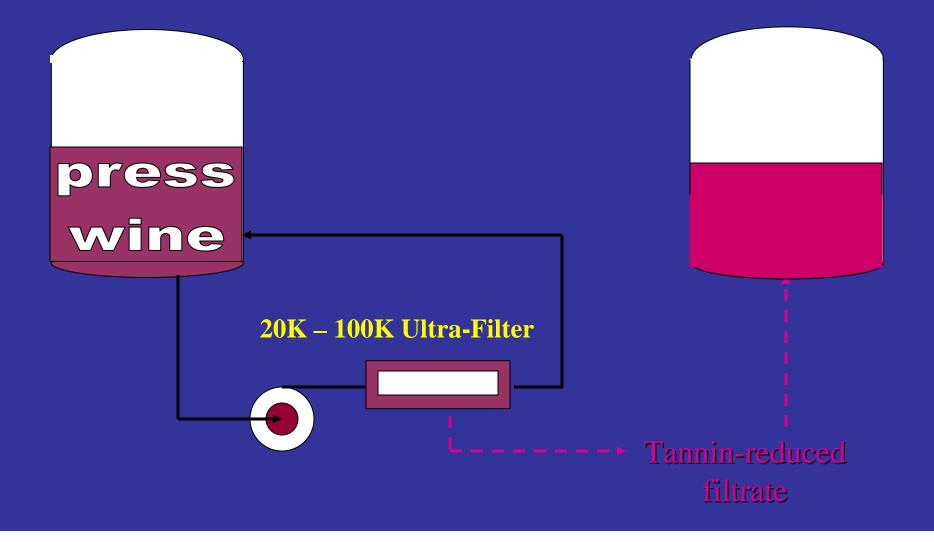
Phenolic Management

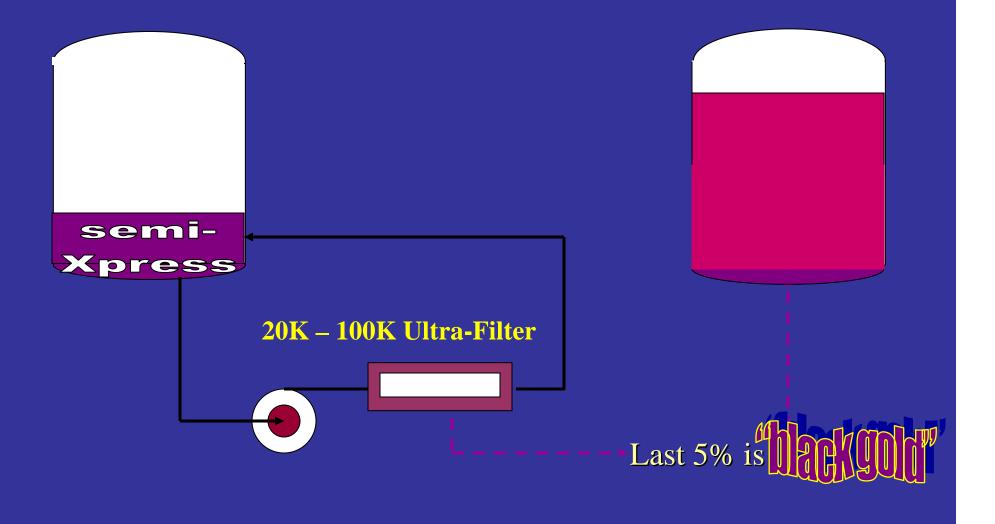
via

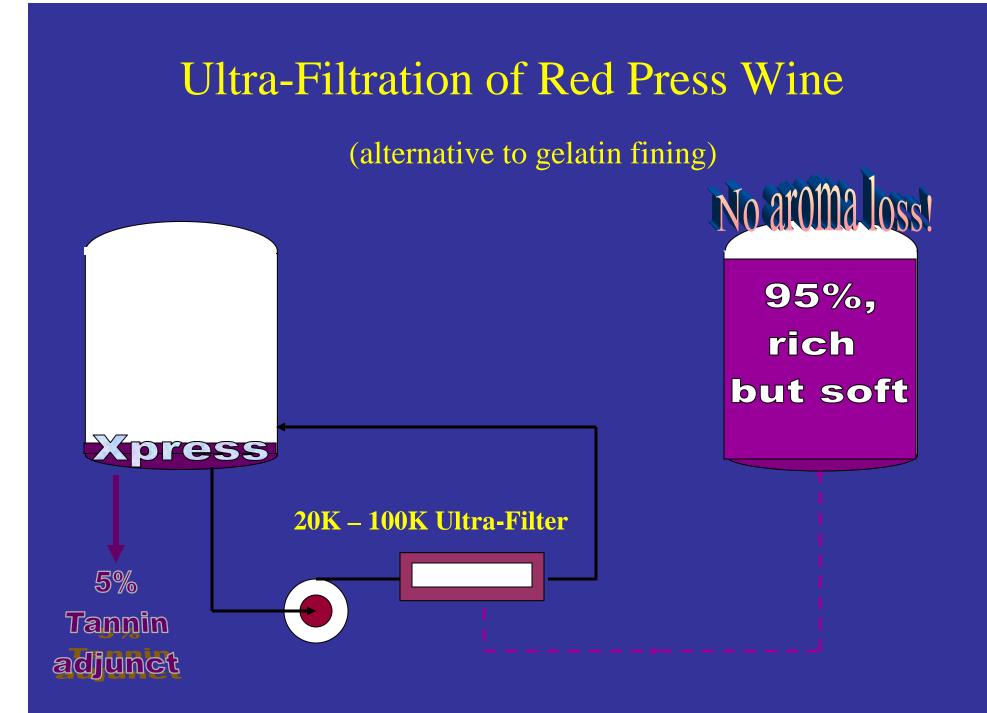
Ultra-Filtration













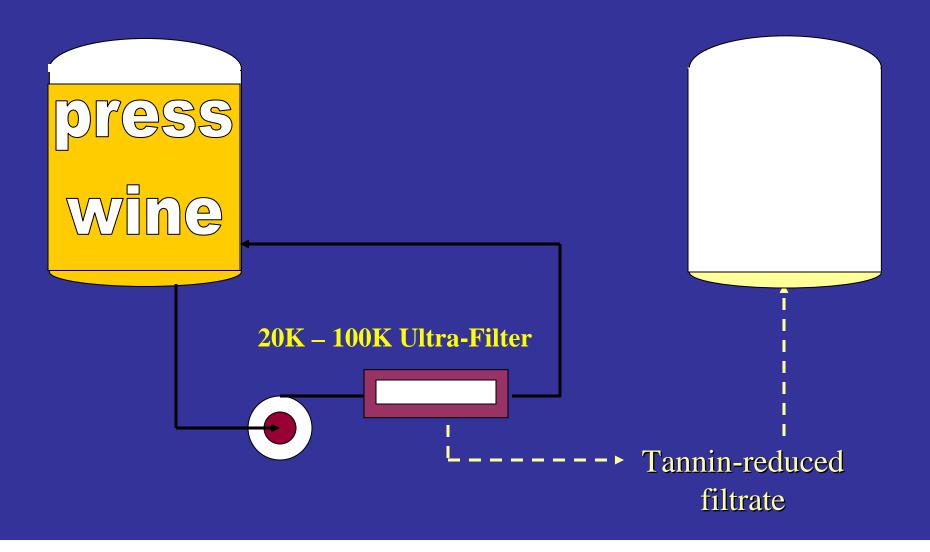
Enhances richness of weak reds

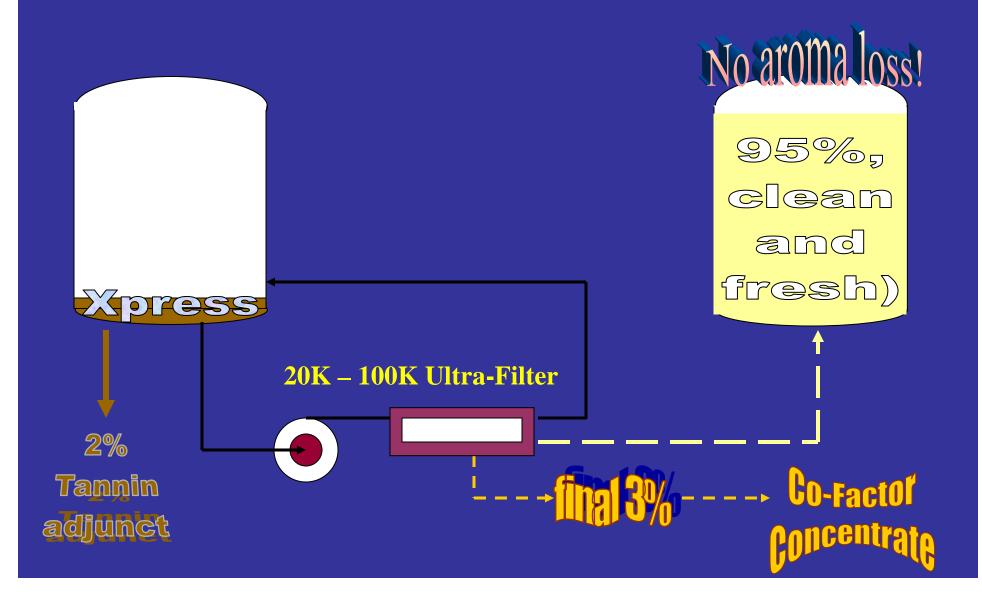


Transfer the tannin and color - Not the varietal volume!

Ultra-Filtration of

White Press Wine







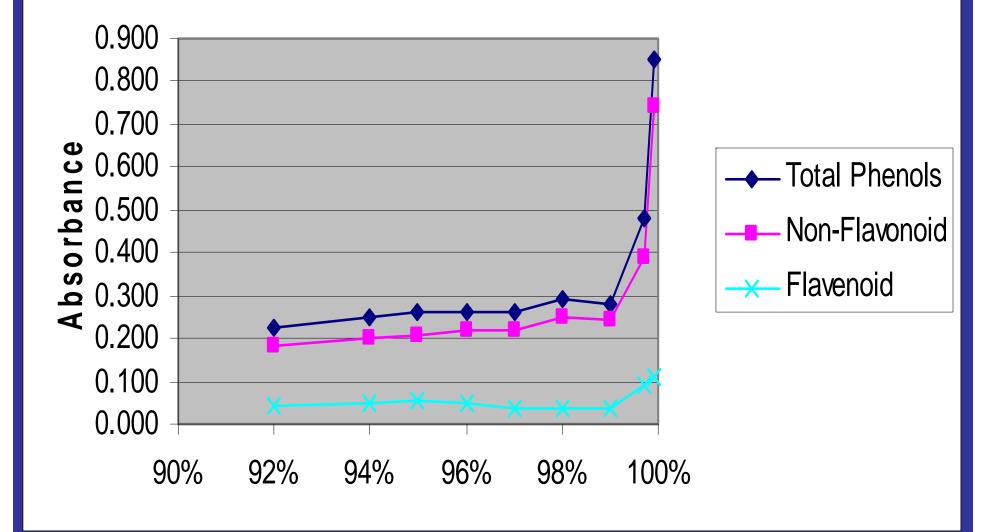
All-grape tannin for reds of good color

Co-Factor poncentrate

Add to fermentations

to promote flavor and color extraction

Ultrafiltration Permeate of Pinot Noir Press Wine

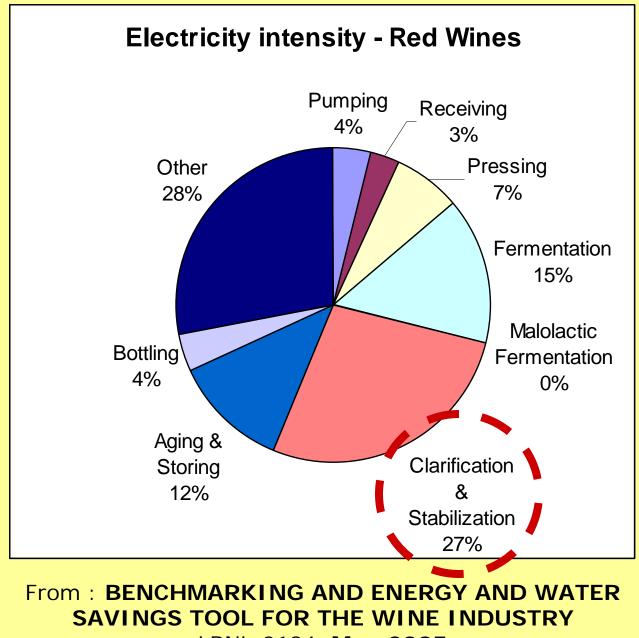


Ultra-Filtration Quality Program

- Harvest tannin from any varietal to balance high value varietals like Merlot and Cabernet
- Maximize yield and quality of press fractions
- Replace powdered tannins and oak tannins with grape tannins from your own wines
- Produce economical co-factor concentrates in-house to optimize skin extraction

Energy

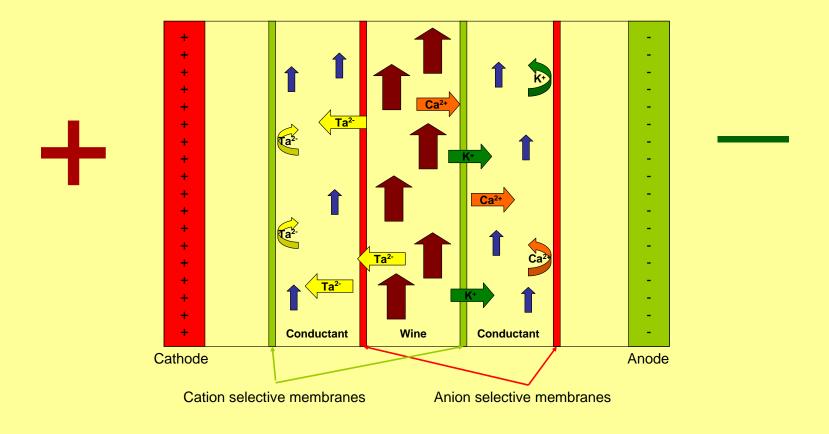
Savings



LBNL-3184, May 2005

Cold Stabilization via Electrodialysis

Electromagnetic attraction and ion-permeable membranes separate potassium and bitartrate from wine *in-line*.



Improves wine flavor and pH

Saves 80 - 90% of energy costs

Direct from barrel to bottle 100% reliable



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Thank you

for your kind attention.