#### SPONSOR SUMMARIES



# **Gold Sponsors**

#### Oracle



Oracle provides the world's most complete, open, and integrated business software and hardware systems, with more than 370,000 customers—including 100 of the Fortune 100—representing a variety of sizes and industries in more than 145 countries around the globe. The leading companies in every industry around the world rely on Oracle applications. Oracle has assembled the world's most complete and open portfolio of business solutions, making it the leader in business applications software. Industry-specific and horizontal business applications are complete, best-in-class solutions based on an open, standards-based architecture. Visit oracle.com for more details.

## **WTN Services**

The WTN Services™ support and services will help you grow your business and make your direct-to-consumer and direct-to-trade activities more effective, less expensive as well as improve customer satisfaction. As the pioneer of direct-to-consumer services and operation of multiple distribution centers located in the key US wine consumption markets of California, New York and the mid-west, we save you time and energy allowing you to focus on your core business - producing, marketing and selling wine.

A division of 1-800-flowers.com<sup>™</sup>, WTN Services <sup>™</sup> offers an array of partnership deals through our network of sales and marketing companies including 1-800-flowers.com<sup>™</sup>. Business Gift Services, Ambrosiawine.com, winetasting.com, geerwade.com direct sales and wine club, marketplace, direct to trade, custom packaging solutions, and wine club support. If you're focused on direct-to-consumer sales, then the solution is WTN Services<sup>™</sup>.

Contact us today at 1-707-265-2934 or cedwards@winetasting.com

### Wines & Vines

# WINES & VINES

Wines & Vines monthly magazine is well-balanced to serve the entire wine and grape industry. As the industry's most respected publication, the magazine's distinction is in its industry-leading Boutique winery coverage, special Wine East section with a unique focus on many thriving North American wine regions, expert monthly columns and reporting on winemaking and grape growing techniques and trends. The wine industry data center provides industry-leading data trends on direct-to-consumer wine shipments, off-premise wine sales and overall market analysis. Available in two electronic formats, online at www.winesandvines.com and replica digital edition accessible through browser, iPhone/iPad app and any mobile device. Find it at www.winesandvines-digital.com or through the App Store.

Wines & Vines Online Marketing System (OMS) is the industry standard winery marketing application. The OMS, powered by the wine and grape industry's leading database, WinesVinesData, is designed to help companies improve marketing effectiveness by assisting them in identifying, managing and contacting new winery customers. This extremely powerful web-based tool is used by wine and grape industry suppliers, associations, distributors and growers to market their products and services to wineries. The OMS enables users to create and save searches using multiple selection criteria. Search results easily output into advanced report types, including index reports, mailing labels and downloadable data exports.

The Wines & Vines Buyer's Guide is the Open Marketplace for the industry. With every product and every supplier, it's designed for wineries and growers to easily find suppliers, products and services.

Intelligent Search Technology—Find the exact companies you want with our powerful and accurate supplier, brand and category search.

Informative Product Reviews—Category-driven product reviews assist buyers in choosing products, understanding trends and providing the first look at new products hitting the market.

Largest Supplier Database—The largest, most current supplier database available, with access to 3,500 wine and grape suppliers.

Supplier News—Published daily, supplier news highlights the latest developments and innovations from industry suppliers.

Vendor Videos—Comprehensive supplier video library allows buyers to conveniently test-drive equipment and products.

Wines & Vines ensures buyers find the right suppliers to make the most informed purchasing decisions. Available in Print and also Online at www. winesandvinesbuyersguide.com.